**AKSHAY BHUJBAL**

**SAP SD-LE Consultant**

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# PROFESSIONAL SUMMARY

* Overall 5.3+ years of work experience in SAP SD-LE across various projects. Gained knowledge of Business process configuration, Production Support and Documentation.
* Involved in **One Full life cycle Implementation** projects **Two Support projects** and **One Rollout Project.**
* Hands-on experience with – SAP ERP S/4 HANA/SAP ECC projects with full cycle implementation and Support.
* Hands-on experience in integration with **FI, MM, and LE** modules as a functional consultant.
* Handling **ABAP Enhancements** and **WRICEF** objects, Technical proficiency in Debugging and User exit.
* Proficient in analyzing and translating business requirements into Functional requirement

# SAP SKILL SET

* Configuration of **Enterprise structure** and assignment of Organizational elements like sales organization, Distribution Channels, Divisions, and Shipping points. Configured Account group and Number range assignment
* Knowledge about all the **Master Data** - Customer Master, Material Master, Customer – Material Info Record.
* Configured all Sales Documents and item categories and scheduled line categories.
* **Pricing Experience**. Configuration of Condition Types, Condition Tables and Access Sequences, Determining and Maintaining Pricing Procedure, Creation of Condition Records, Special Pricing Functions such as Condition Exclusion and Analysis of Pricing Header condition, Group condition, Condition update, condition exclusion, and condition supplement. **GST & Indian Taxation**
* **Functional expertise**: - Expert knowledge of order to cash (OTC) process, Pre-sales activities such as inquiry and quotation,
* Proficient in various configurations like – **Pricing, Delivery Scheduling***,* **Revenue Account Determination, Credit management, Output determination**
*  Worked on Copy Requirements **& Pricing Requirements of Clients.**
* Advanced knowledge of special Business Processes like the **third-party sales process**, **Consignment process**, and **STO, and** Good understanding of intercompany Sales and billing procedure.
* Proficient in customizing different Sales Orders such as Standard sales orders, Rush sales orders, and Cash sales orders. Configuration of Complaint Processing like Returns, Debit Memo requests, Credit Memo Request. Free of charge delivery.
* Determination: Pricing, Plant Determination, Revenue Account Determination, Output determination Item Category, Schedule Line Category, Shipping Point, Storage location,

* Experience in data cleansing and data conversion using tools like LTMC, BDC, ALE IDOC
* **ABAP Knowledge -** Technical proficient in Debugging and User exit., familiar with BAPI, BADI, BDC, **WRICEF** objects

**EXPERIENCE**

**SBA Tech Solution Pvt**

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**Ltd**

**Mumbai, India**

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**Duration: 08/2023**

**-**

**Till Now**

**Role: SAP SD Senior Consultant**

**Client:Oerlikon Textile India Private Limited, Lower Parel,**

**Type of Project: Support project  *05/2024 – Till Now***

# SAP S/4HANA

**Incident Management:**

* Resolved high to low priority tickets related to SD functionality, ensuring minimal disruption to business operations.
* Managed and resolved cross-functional issues involving integration with MM, FI, and other modules.

**Change Request Management:**

* Handled multiple change requests by analyzing business requirements and implementing necessary configuration changes.
* Collaborated with business users to gather and document functional specifications for enhancements.

**Pricing** **and Billing**:

* Expertise in resolving issues related to pricing discrepancies, such as unit price rates changing during invoice creation.
* Managed scenarios where discounts, taxes, and surcharges led to discrepancies between sales orders and invoices, ensuring accurate final billing.

**Configuration and Customization:**

* Customized SD module settings to meet business-specific requirements, including pricing, availability check, output determination, and GST-related configurations.
* Experience in configuring cross-module integration points, particularly with FI for GST and invoicing processes.

**Client Interaction & Reporting:**

* Regular interaction with clients to understand their business processes and requirements.
* Provided detailed documentation, including Functional Specifications (FS), process flows, and user training materials.
* Generated and analyzed reports based on DCGP data tables in SAP, catering to specific business needs.

**Role: Project Lead**

**Client:BharatBijlee Ltd**

**Type of Project: Implementation LE-TRANSPORT *12/2023 – 05/2024***

## *SAP ECC 6.0*

* As a Project Lead, effectively ensured project deadlines aligned with client expectations, oversaw team management, served as the primary business contact, led status calls, delivered client presentations and demos, and skillfully managed escalations.
* Engaged in SAP LE-TRA implementation from inception, starting with **Requirement gathering** through workshops.
* I oversaw every aspect of project implementation, from fit-gap analysis to post-go-live support. This included designing functional documents, guiding the transition of requirements to the technical team, managing testing, and overseeing cutover activities. Throughout each phase, I ensured deliverables were monitored and issues were promptly addressed. Proficient in managing defects and incidents to maintain project integrity.
* Defined business process requirements and crafted comprehensive **Business Blueprint Documents**, ensuring thorough **GAP analysis.**
* Prepared Functional Specifications and conducted workshops with business stakeholders for requirement gathering and feasibility analysis, also engaged in end-user training and prepared User Guides.
* Configured different pricing procedures. – Using condition technique. Worked on pricing requirements of Clients. = Special Pricing Functions such as Condition Exclusion and

Analysis of Pricing Header condition, Group condition, Scales,

* Configured pricing and fulfilled all the pricing client requirements-scale basis, and minimum round-off weight basis.
* Configured Route determination, shipment type, and shipment cost and shipment cost item categories.
* Created training documents and conducted training sessions for business users  Involved in unit testing, SIT and, UAT.
* Working with the developer to make the WRICEF object fully functional
* Automated vendor invoicing verification with shipment cost to reduce human error and increase productivity.
* Develop LR Upload tool.
* Using the BDC tool, Responsible for loading Key cutover data. Like pricing condition records. and Master Data Validation
* Responsible for taking care of all transport requests and their sequences.
* Prepared multiple comprehensive reports post-development phase, aligning with business expectations and project objectives.
* Developed functional specifications for **Reports**, **Enhancements**, and **Forms**, **Workflow** collaborating closely with developers to ensure the full functionality of WRICEF objects

**Role: SAP SD Senior Consultant**

**Client: Sudarshan Chemical Inds,**

**Type of Project: Rollout *07/2023-12/2023***

# SAP S/4HANA

* Involved in Rollout Project from Requirement gathering. Conducting workshop to gather requirement
* Prepared Requirement documents and plan documents. KDS document.
* Working on cross-functional integration with FI, CO, and MM.
* Configured cross-integration of 3rd party sales and intercompany sales process
* Revenue Account Determination was carried out with the support of FI team members
* Configuration of Enterprise structure and assignment of Organizational elements like sales organization, Distribution Channels, Divisions, and Shipping points.
* Configured and extended Sales document types, and item categories as per business requirement.
* Involved in Unit testing, SIT and, UAT.
* Prepared Test cases and Test scripts.
* Given KT to Core users and prepared user manual documents for end users
* Worked on Go-live and provided Post-live production support to troubleshoot problems encountered by users

SAP SD Consultant

**CAPGEMINI Pune, India**

**Duration: 03/2019-08/2023**

**Role: SAP SD Consultant**

**Client: HOLCIM  *3/2022-06/2023***

**Type of Project: Implementation**

# SAP S/4HANA

* Involved in Project Implementation from Requirement gathering. Conducting workshop to gather requirement
* Define business process requirements, prepared business blueprint Document, taking care of GAP analysis
* Working on cross-functional integration with FI, MM, PP
* Configuration of Enterprise structure and assignment of Organizational elements like sales organization, Distribution Channels, Divisions, Shipping point
* Configured Sales document types, item categories and schedule line categories.
* Configured different pricing procedures. – Using condition technique. Worked on Pricing

Requirements of Clients. = Special Pricing Functions such as Condition Exclusion and Analysis of Pricing Header condition, Group condition, Condition update, condition exclusion, condition supplement.

* Configured Third Party process, consignment process, and stock transport order process.
* Configured Credit Management with Automatic Credit Checks.
* Revenue Account Determination was carried out with the support of FI team member
* Maintained copying control from sales/delivery/billing documents and for consignment and third-party
* Design smart forms for orders, Delivery, and invoice, worked with ABAPER  Created training documents and conducted training sessions for business users  Involved in unit testing, SIT and, UAT.
* Prepare function specifications for the development of reports, conversions Enhancements and forms
* Working with the developer to make the RICEF object fully functional  Using LTMC tool, Responsible for loading Key cutover data.
* Worked in Data cleansing, data uploading and data formatting.
* Given KT to Core users and prepared user manual documents for end users
* Worked on Go-live and provided Post-live production support to troubleshoot problems encountered by users.

**Role: SAP Functional Consultant**

**Client: SKIGO AB *06/2020-03/2022***

**Type of Project: Support project,**

***SAP S/4HANA***

* Taking care of all types of tickets related to SD functionality & Cross Functionalities.
* Attending tickets ranging in severity levels from High to Low Priority.
* Involved in issue resolution.
* Handled issues raised by the user according to their criticality level defined in SLA.
* Conducted problem analysis and communicated the solution to the user.
* Resolving user-specific requirements and production issues and preparing Functional specifications as per the business requirements
* Developed new custom reports and working on the standard reports

 Documented the solution once the solution was completed.

* Worked on Change Requests.
* Business process design changes in existing process and realization of the same. Enhancement in billing as per the requirement of the client
* Worked with ABAPER to generate customized reports and Designed Forms.

**Role: SAP Functional Consultant**

**Client:Alok Industries Ltd *03/2019-06/2020***

**Type of Project: Support project. SAP ECC 6.0**

* Involved in issue resolution, using a Ticketing tool.
* Providing Production Support and solving end-user problems in SD transactions.
* Analyzing the problem to provide solutions to the user-generated error and incidents.
* Attending tickets ranging in severity levels from Medium priority to Low priority.
* Handled issues raised by the user according to their criticality level defined in SLA.
* Conducted problem analysis and communicated the solution to the user.
* Documented the solution once the solution was completed.
* Associated with the senior consultants for the solutions to user-generated errors on various subjects like Pricing, Sales documents, Item category, Schedule line category,  Communicating with Team Leaders regarding the status and impact of issues.

## CERTIFICATION

SAP Certified Application Associate – Sales & Distribution. Management with SAP SD

## EDUCATION

Bachelor of Mechanical Engineering

MUMBAI University